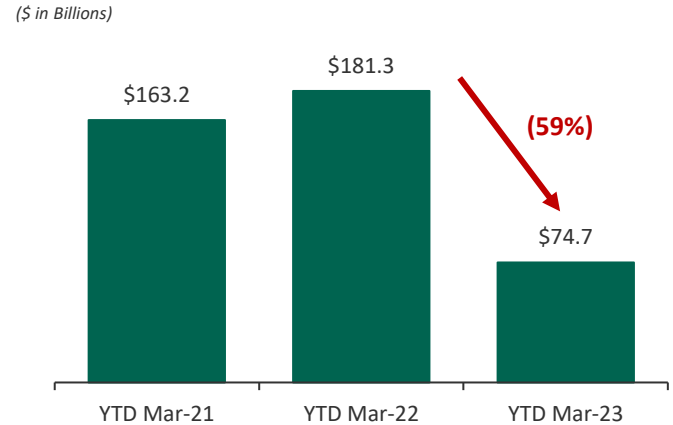


KEY TAKEAWAYS

BANK DISTRESS & IMPACT TO CAPITAL RAISING

- Silicon Valley Bank’s collapse in early March introduced a level of uncertainty into the broader financial system not seen since the GFC, and its role as the primary bank for the venture capital industry creates yet another challenge for early-stage businesses seeking to raise capital. Note that SVB is set to be acquired by First Citizens, not Citizens Bank.
- The collapse comes at an already challenging time for the venture capital industry. The macro backdrop has meaningfully curtailed investor appetite making capital scarcer and more expensive. A further slowdown in deal activity, which is already well off its 2022 highs, seems inevitable in the immediate term.
- The resulting decrease in capital availability and potential resulting economic slowdown may prove to be the silver lining in all of this. As discussed further below, the market is now anticipating a more accommodative stance from the Fed which could serve as a catalyst to restart the capital markets. In the immediate term, cash preservation and line of sight to profitability remain key, but there is reason to believe better days are not far ahead.

Figure 1: VC Capital Deployment



RATES & MACROECONOMIC OUTLOOK

- The stress in the bank market did not stop the Fed from tightening policy further at its March meeting, with the benchmark rate increasing 25 bps to 4.75% – 5.00%. While the bank turmoil forced the Fed to reconsider its approach, in the end it felt comfortable with the measures implemented to stabilize the bank market and proceeded with the increase. For now, the fight against inflation remains the top priority.
- Hiring and spending levels remain strong, but the market has quickly adjusted its expectations for the rest of the year with the assumption that a tightening of the bank lending market will eventually slow economic activity. The market continues to discount the Fed’s 2023 forecast, pricing approximately 60 bps in rate cuts through the end of the year despite Powell deliberately stating, “rate cuts are not in our base case.”

Figure 2: Treasury Yield Comparison

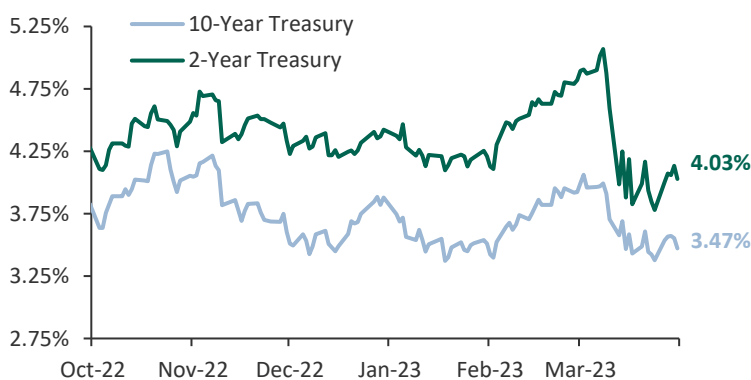
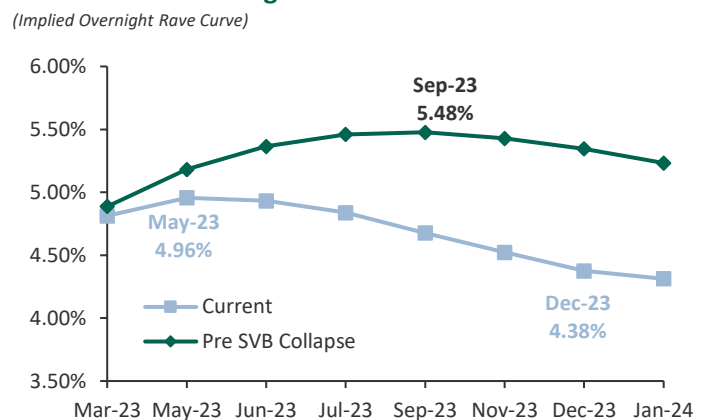


Figure 3: Yield Curve



KEY TAKEAWAYS (cont'd.)

PUBLIC MARKET VALUATIONS

- The prospect of lower rates offset concerns about the banking system helping drive a rally in growth assets, with the NASDAQ and Gaming Index up 6.7% and 6.5% in March, adding to considerable gains for the year.
- Accordingly, valuations in the online gaming space have improved since the end of the 2022. Investors continue to prefer names with a clear line of sight to profitability.
- After the VIX approached its lowest levels in over a year, the banking turmoil explicity drove a spike in volatility. The IPO market remains muted with only catalyst-driven deals coming forward recently, but IPO activity may quickly resume if rate cuts do come to fruition.

Figure 4: YTD Equity Performance

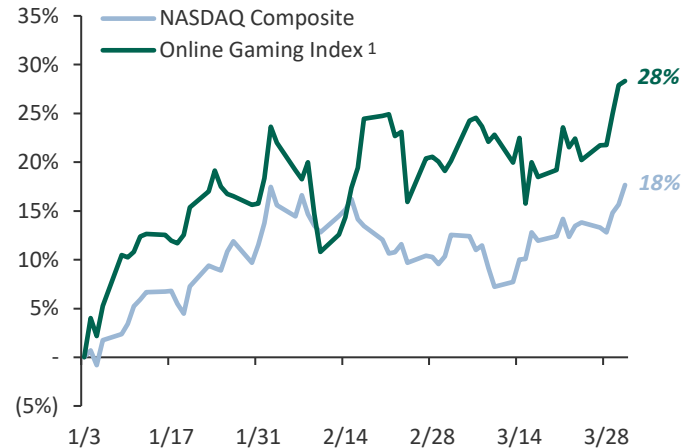


Figure 5: Historical VIX Levels

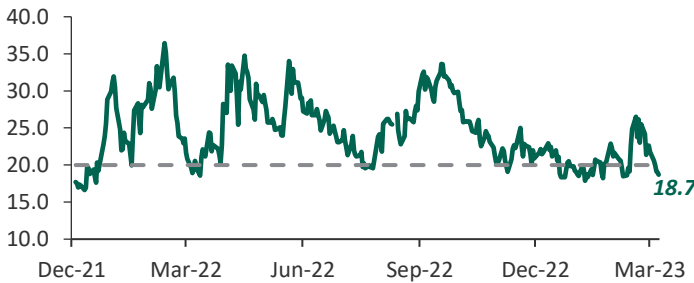
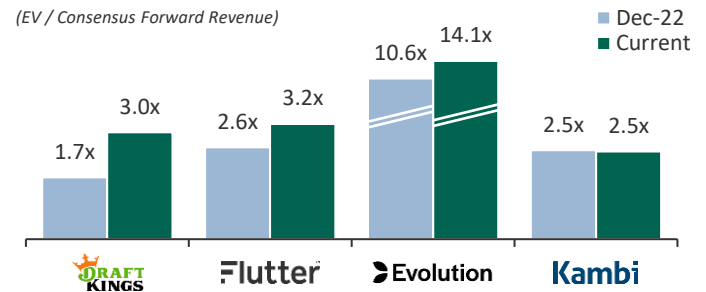


Figure 6: Comparative Valuations



MARKET SHARE UPDATE

Figure 7: LTM OSB & iGaming Market Share

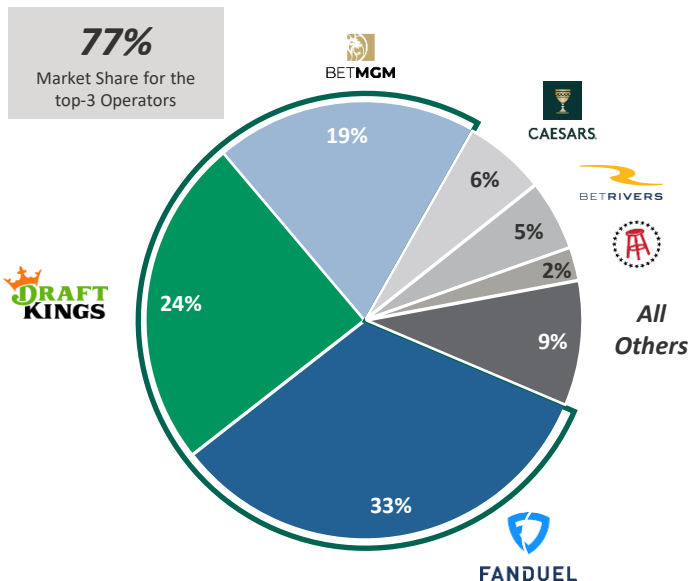
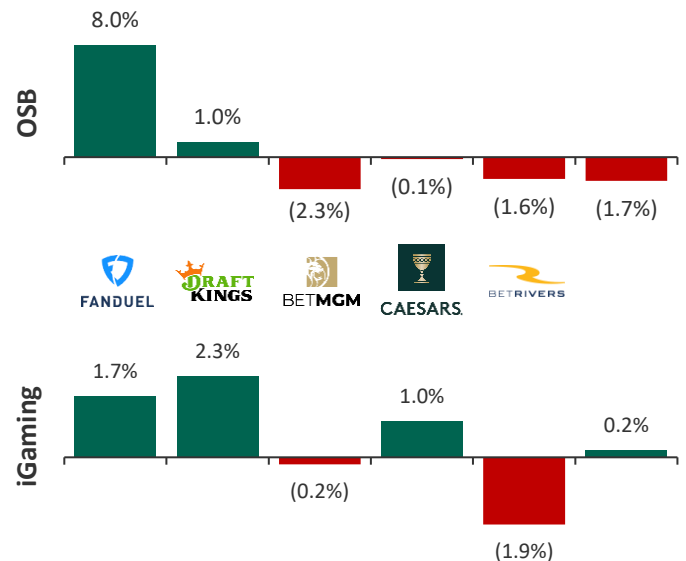


Figure 8: YoY Market Share Change²



1) Includes DKNG, RSI, FLTR & ENT

2) Market Share for Online Sports Betting & iGaming GGR for LTM Jan 2023 vs LTM Jan 2022; DKNG Pro Forma for Golden Nugget OSB & iGaming GGR

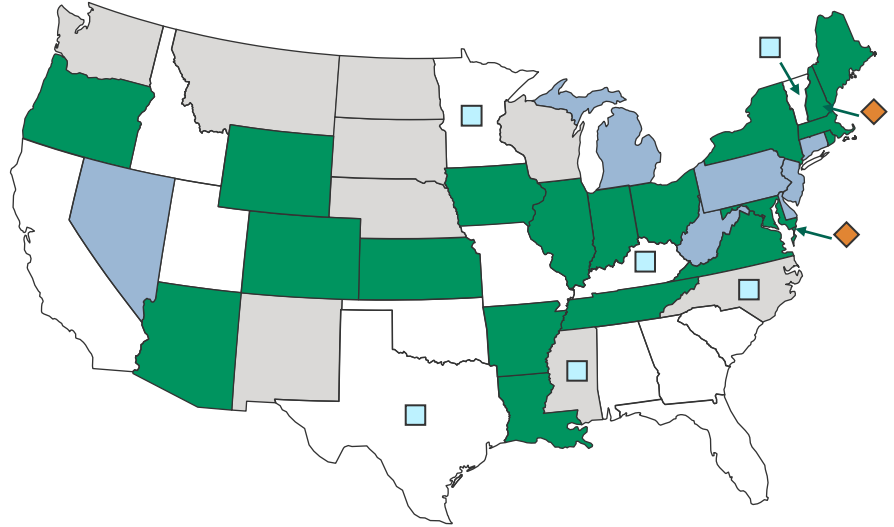
Source: S&P Capital IQ; Bloomberg; Eilers & Krejcik Research; Investment Research; Citizens Capital Markets

OSB & iGAMING MONTHLY UPDATE

SPORTS BETTING & iGAMING LANDSCAPE

Key Statistics

	Retail Sports	Online Sports	iGaming + Poker
States	34	26	7
% of Population	56%	47%	13%
LTM Revenue	\$705mm	\$7,303mm	\$5,487mm
Revenue per Adult ¹	\$8	\$91	\$206



Legislative Updates & Outlook:

- Though optimistic to start the year, further iGaming & OSB expansion continues to fight significant headwinds. TX, in particular, is facing increased pushback against all casino gambling, while the push for OSB in GA is officially done.
- After KY legalized sports betting at the end of March, VT, MN and NC have now become the leading frontrunners to pass legislation this year.

Key Markets to Watch in 2023

Sports Betting

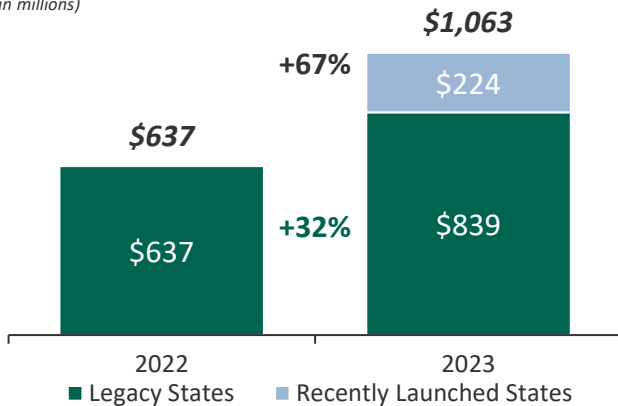
Texas, Kentucky, Minnesota, North Carolina, Vermont, Mississippi

iGaming

New Hampshire, Maryland

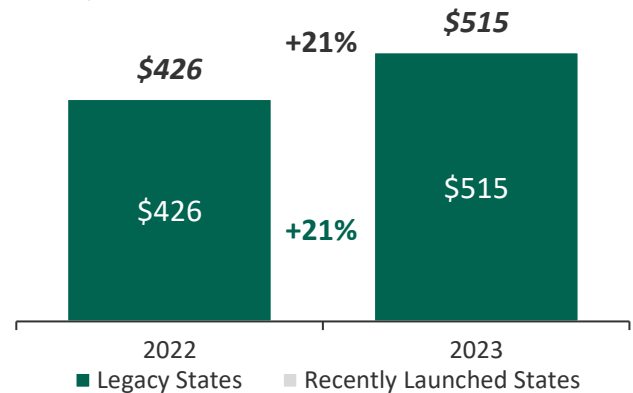
January Sports Betting GGR

(\$ in millions)



January Online Casino GGR

(\$ in millions)



GAMING COVERAGE TEAM

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1) For the last 3-month period ended January 2023, annualized
Source: Eilers & Krejcik; Citizens Capital Markets; Note: Figures in visuals may not foot due to rounding

RECENT ONLINE GAMING M&A ACTIVITY

(\$ in millions)				Implied	EV / Revenue	EV / EBITDA
Date	Acquirer	Target	Sub Sector	EV (\$MMs)	Multiple	Multiple
Mar-23			B2C iGaming	\$3,000 ¹	-	-
Mar-23			B2B Sports	\$13	-	-
Feb-23	Anonymous		B2C iGaming	\$11	-	-
Feb-23			B2B Technology	\$415	-	-
Feb-23			B2B iGaming	-	-	-
Feb-23			B2B Technology	\$1	-	-
Jan-23			B2B iGaming	-	-	-
Jan-23			B2C iGaming	\$300	4.7x	16.2x
Jan-23			B2B iGaming	-	-	-
Jan-23			B2C iGaming	\$35	1.4x	-
Dec-22			B2B iGaming	-	-	-
Dec-22			B2B Racing	\$250	-	8.3x
Dec-22			B2B iGaming	\$15	-	-
Nov-22			B2B Sports	\$131 ²	-	-
Nov-22		APAC iGaming Platform	B2B iGaming	\$1	-	-
Nov-22			Lottery	\$104	-	-
Nov-22			B2C Sports	\$322	-	8.6x
				Mean:	7.9x	11.1x
				Median:	3.1x	8.6x

NOTABLE RECENTLY CLOSED TRANSACTIONS

Mar-23			Lottery	\$104	-	-
Mar-23	Baden Resources		B2C Sports	\$14	-	-

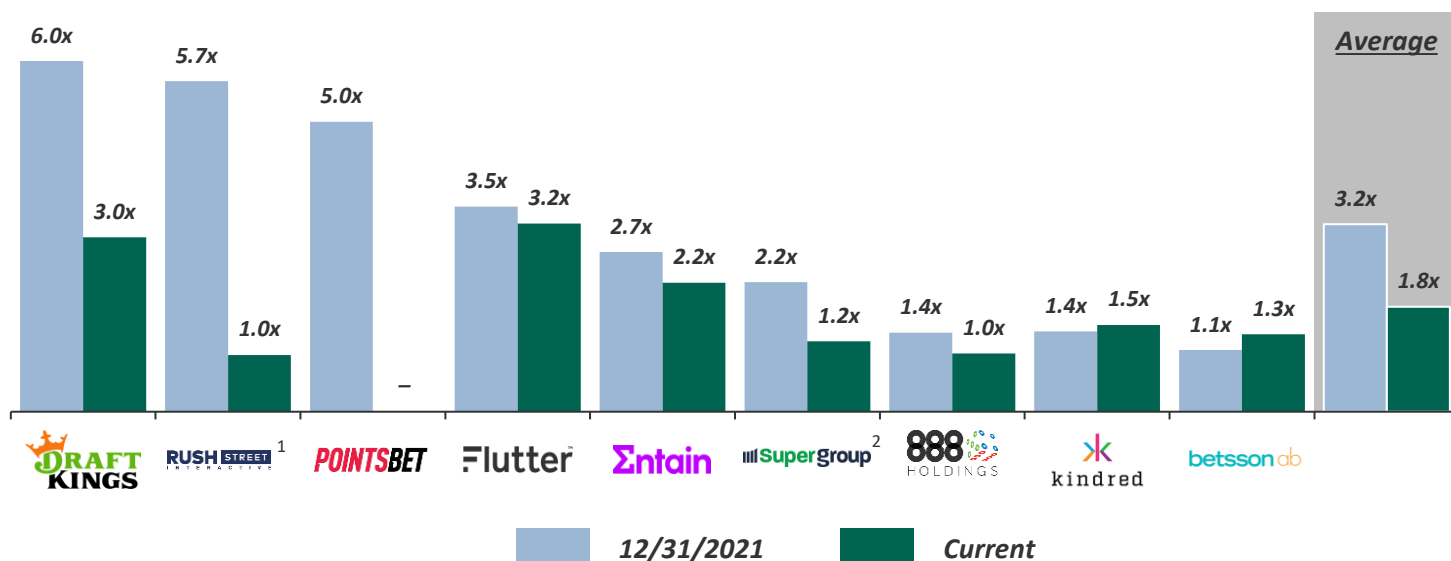
1) Implied EV assumes Playtech's \$85 million investment in Hard Rock Digital was for ~3% equity stake

2) Implied EV based on Playtech's 31% equity stake

Source: Company filings; Press Releases; Publicly-Available Financials; Citizens Capital Markets Research

B2C ONLINE GAMING VALUATIONS

EV / NTM REVENUE



EQUITY RELATIVE VALUE ANALYSIS

Company	As of 3/31/2023				FY 2023E				FY 2024E			
	Share Price	% of 52 Wk High	Market Cap	Enterprise Value	Est. Revenue	Adj. EBITDA	EV / Revenue	EV / EBITDA	Est. Revenue	Adj. EBITDA	EV / Revenue	EV / EBITDA
U.S. B2C Operators												
DRAFT KINGS	19.36	90%	8,939	8,936	2,985	(396)	3.0x	NM	3,639	76	2.5x	NM
RUSH STREET	3.11	38%	689	646	662	(25)	1.0x	NM	767	27	0.8x	NM
		Mean	\$ 4,814	\$ 4,791	\$ 1,823	\$ (210)	2.0x	NM	\$ 2,203	\$ 52	1.6x	NM
		Median	\$ 4,814	\$ 4,791	\$ 1,823	\$ (210)	2.0x	NM	\$ 2,203	\$ 52	1.6x	NM
International B2C Operators												
888 HOLDINGS	0.64	21%	285	2,198	2,192	432	1.0x	5.1x	2,295	485	1.0x	4.5x
betsson ab	9.52	98%	1,304	1,245	937	207	1.3x	6.0x	1,053	237	1.2x	5.2x
Zintain	15.54	74%	9,153	12,864	5,814	1,258	2.2x	10.2x	6,151	1,402	2.1x	9.2x
Flutter	180.99	99%	31,929	36,694	11,352	1,947	3.2x	18.8x	12,717	2,460	2.9x	14.9x
kindred	11.20	97%	2,429	2,352	1,578	255	1.5x	9.2x	1,729	319	1.4x	7.4x
POINTS BET	0.82	30%	251	2	255	(155)	NM	NM	345	(108)	NM	NM
Rank Group	0.90	48%	424	619	843	103	0.7x	6.0x	922	139	0.7x	4.5x
Super Group	4.03	36%	1,997	1,768	1,463	183	1.2x	9.7x	1,580	229	1.1x	7.7x
		Mean	\$ 5,972	\$ 7,218	\$ 3,054	\$ 529	1.4x	9.3x	\$ 3,349	\$ 645	1.3x	7.6x
		Median	\$ 1,651	\$ 1,983	\$ 1,521	\$ 231	1.3x	9.2x	\$ 1,654	\$ 278	1.2x	7.4x

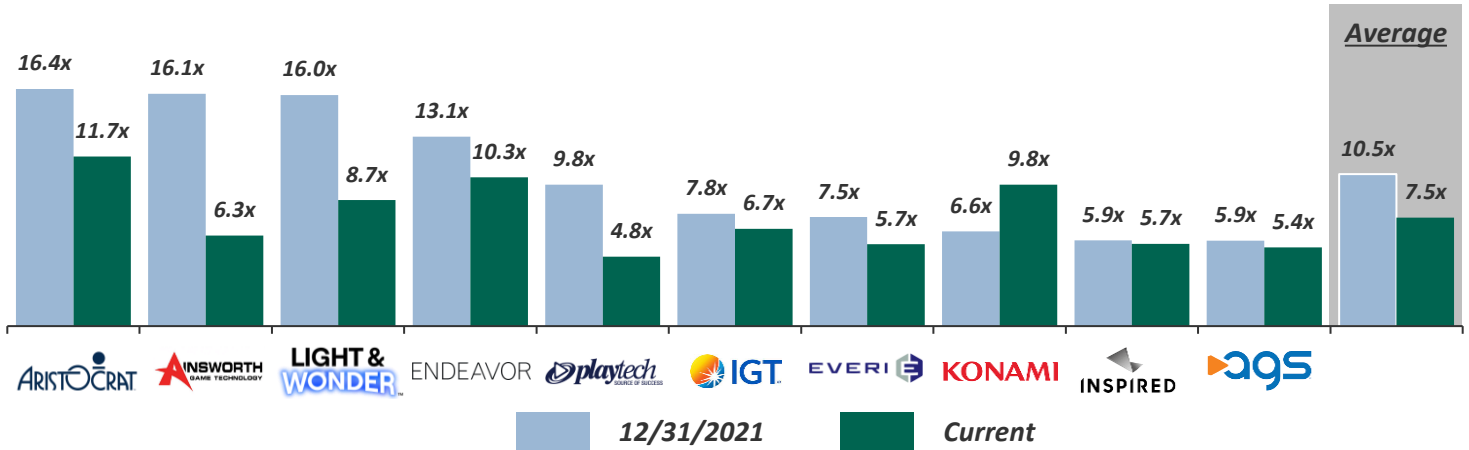
Source: Company Website & Filings; Investment Research; Citizens Capital Markets Research; Note: Current data as of 3/31/2023

1) Rush Street Interactive 12/31/2021 and Current data adjusted to include equity value from Class V shares

2) Super Group 12/31/2021 data based on figures as of 1/27/2022 to reflect the close of the business combination with Sports Entertainment Acquisition Corporation

ONLINE GAMING SUPPLIER VALUATIONS

EV / NTM EBITDA



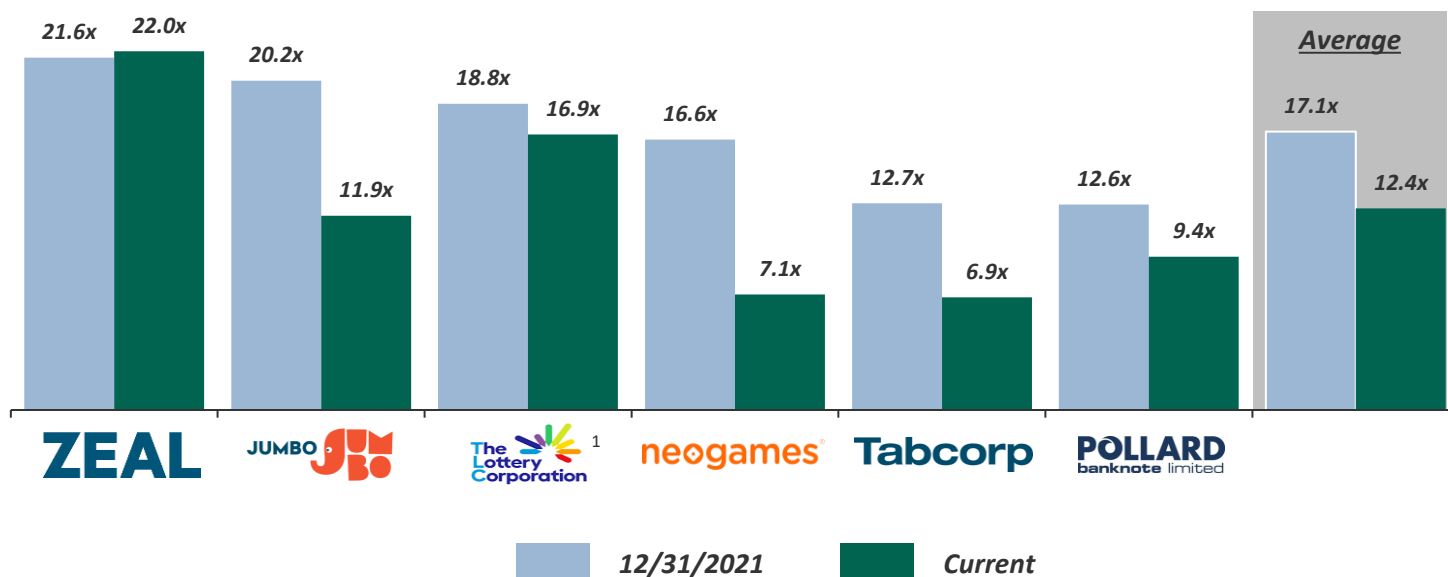
EQUITY RELATIVE VALUE ANALYSIS

Company	As of 3/31/2023				FY 2023E				FY 2024E			
	Share Price	% of 52 Wk High	Market Cap	Enterprise Value	Est. Revenue	Adj. EBITDA	EV / Revenue	EV / EBITDA	Est. Revenue	Adj. EBITDA	EV / Revenue	EV / EBITDA
Diversified B2B Suppliers												
INSWORTH	0.70	78%	237	213	171	34	1.2x	6.3x	177	36	1.2x	6.0x
ARISTOCRAT	24.94	97%	16,387	16,208	4,076	1,381	4.0x	11.7x	4,192	1,445	3.9x	11.2x
ENDEAVOR	23.93	80%	6,975	13,195	5,890	1,281	2.2x	10.3x	6,704	1,471	2.0x	9.0x
EVERI	17.15	78%	1,517	2,209	831	390	2.7x	5.7x	863	409	2.6x	5.4x
INSPIRED	12.79	78%	336	599	315	105	1.9x	5.7x	308	114	1.9x	5.3x
IGT	26.80	96%	5,352	11,361	4,155	1,686	2.7x	6.7x	4,283	1,748	2.7x	6.5x
KONAMI	45.66	67%	6,190	5,068	2,329	518	2.2x	9.8x	2,551	666	2.0x	7.6x
LIGHT & WONDER	60.05	88%	5,464	8,669	2,677	994	3.2x	8.7x	2,830	1,096	3.1x	7.9x
AGS	7.15	85%	270	792	326	146	2.4x	5.4x	337	152	2.4x	5.2x
playtech	6.52	84%	1,962	2,189	1,809	456	1.2x	4.8x	1,896	490	1.2x	4.5x
		Mean	\$ 4,469	\$ 6,050	\$ 2,258	\$ 699	2.4x	7.5x	\$ 2,414	\$ 763	2.3x	6.9x
		Median	\$ 3,657	\$ 3,638	\$ 2,069	\$ 487	2.3x	6.5x	\$ 2,223	\$ 578	2.2x	6.2x
Other iGaming Content B2B Suppliers												
BRAGG	3.55	51%	76	72	104	17	0.7x	4.2x	119	21	0.6x	3.4x
Evolution	134.06	100%	28,642	28,155	1,991	1,373	14.1x	20.5x	2,396	1,671	11.8x	16.9x
GAMING REALMS	0.32	74%	93	89	28	13	3.1x	7.0x	33	16	2.7x	5.4x
		Mean	\$ 9,604	\$ 9,438	\$ 708	\$ 468	6.0x	10.6x	\$ 849	\$ 569	5.0x	8.6x
		Median	\$ 93	\$ 89	\$ 104	\$ 17	3.1x	7.0x	\$ 119	\$ 21	2.7x	5.4x
Other B2B iGaming Suppliers												
GAN	1.29	25%	54	33	153	8	0.2x	4.1x	175	17	0.2x	2.0x
Genius	4.98	86%	1,027	926	391	41	2.4x	22.3x	463	74	2.0x	12.5x
Kambi	17.91	79%	549	506	207	76	2.5x	6.7x	214	73	2.4x	7.0x
sportradar	11.63	68%	3,457	3,227	988	176	3.3x	18.4x	1,142	214	2.8x	15.1x
		Mean	\$ 1,272	\$ 1,173	\$ 435	\$ 75	2.1x	12.9x	\$ 498	\$ 94	1.8x	9.1x
		Median	\$ 788	\$ 716	\$ 299	\$ 59	2.4x	12.5x	\$ 338	\$ 73	2.2x	9.7x

Source: Company Website & Filings; Investment Research; Citizens Capital Markets Research; Note: Current data as of 3/31/2023

LOTTERY VALUATIONS

EV / NTM EBITDA

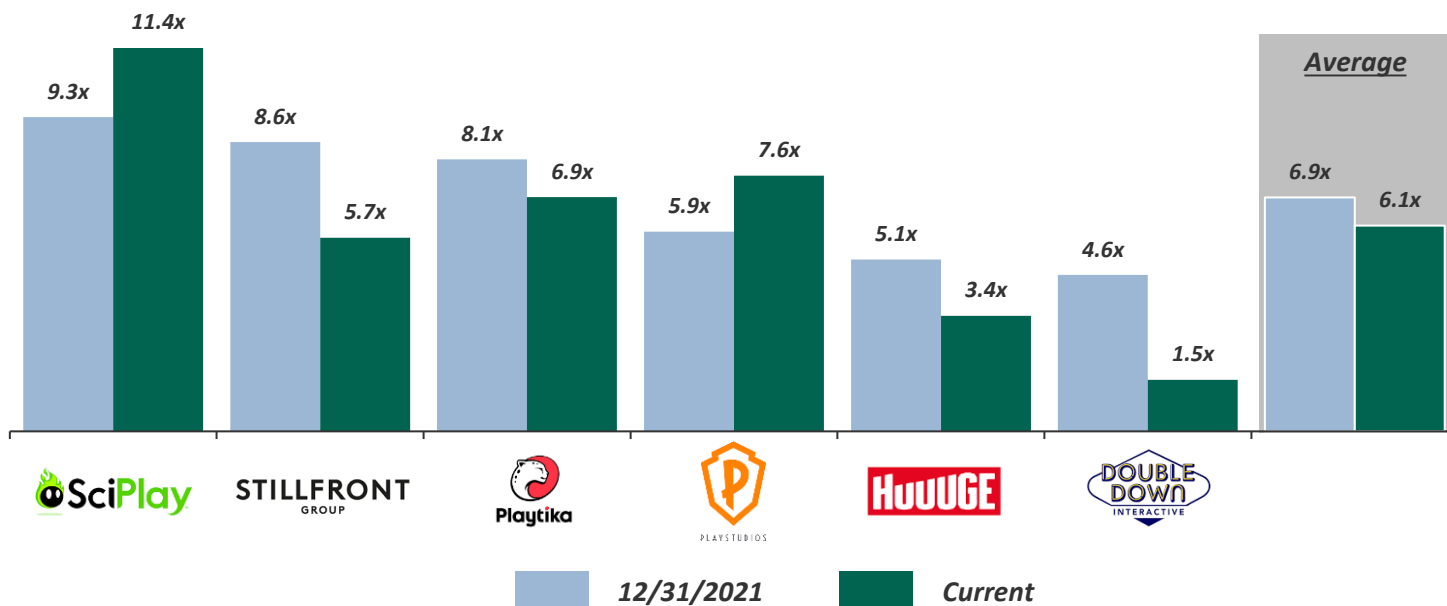


EQUITY RELATIVE VALUE ANALYSIS

Company	As of 3/31/2023				FY 2023E				FY 2024E			
	Share Price	% of 52 Wk High	Market Cap	Enterprise Value	Est. Revenue	Adj. EBITDA	EV / Revenue	EV / EBITDA	Est. Revenue	Adj. EBITDA	EV / Revenue	EV / EBITDA
Lottery												
intralot	0.71	85%	262	836	N/M	N/M	N/M	N/M	N/M	N/M	N/M	N/M
JUMBO	8.45	66%	530	499	87	42	5.8x	11.9x	100	47	5.0x	10.6x
LOTTO 24	447.63	84%	721	678	N/M	N/M	N/M	N/M	N/M	N/M	N/M	N/M
neogames	15.20	80%	389	565	246	80	2.3x	7.1x	267	88	2.1x	6.4x
POLLARD banknote limited	18.26	90%	491	590	380	63	1.6x	9.4x	403	72	1.5x	8.2x
Tabcorp	0.67	18%	1,483	1,787	1,675	259	1.1x	6.9x	1,702	282	1.0x	6.3x
The Lottery Corporation	3.43	96%	7,642	8,690	2,462	514	3.5x	16.9x	2,574	541	3.4x	16.1x
ZEAL	38.30	88%	829	805	123	37	6.5x	22.0x	140	48	5.8x	16.6x
	Mean		\$ 1,543	\$ 1,806	\$ 829	\$ 166	3.5x	12.4x	\$ 864	\$ 180	3.1x	10.7x
	Median		\$ 625	\$ 741	\$ 313	\$ 71	2.9x	10.7x	\$ 335	\$ 80	2.7x	9.4x

SOCIAL GAMING VALUATIONS

EV / NTM EBITDA

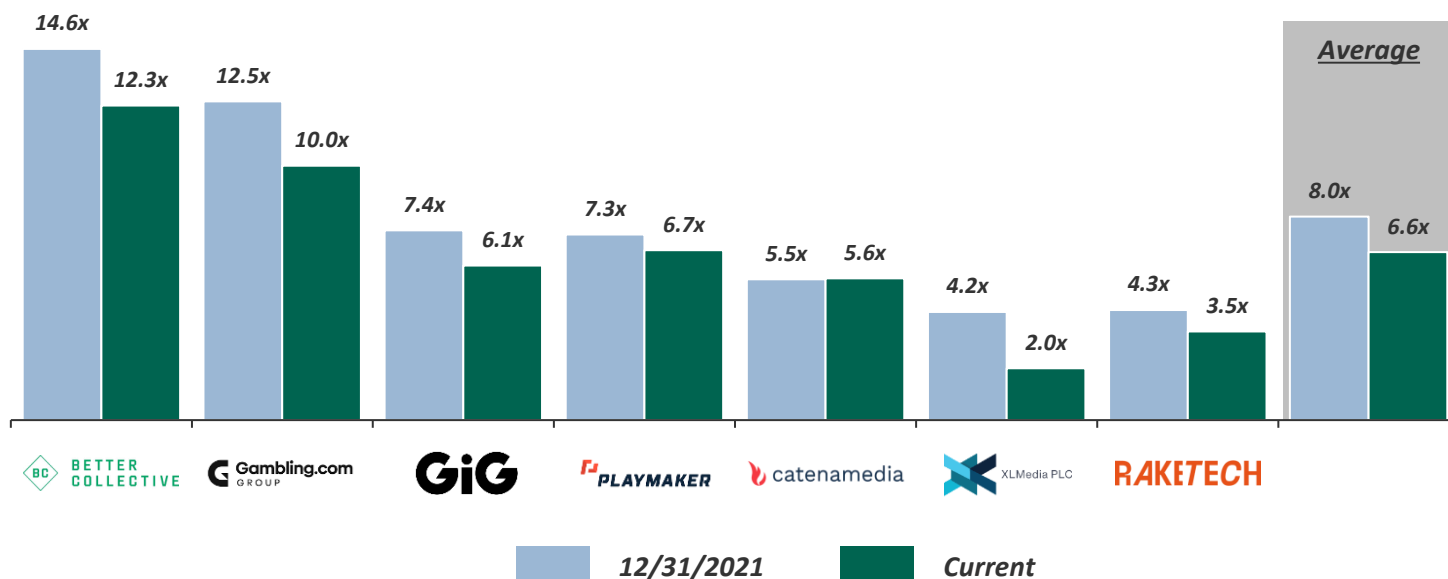


EQUITY RELATIVE VALUE ANALYSIS

Company	As of 3/31/2023				FY 2023E				FY 2024E			
	Share Price	% of 52 Wk High	Market Cap	Enterprise Value	Est. Revenue	Adj. EBITDA	EV / Revenue	EV / EBITDA	Est. Revenue	Adj. EBITDA	EV / Revenue	EV / EBITDA
Social Casino												
DOUBLE DOWN INTERACTIVE	7.98	63%	395	154	321	101	0.5x	1.5x	331	102	0.5x	1.5x
HUUUGE	6.45	93%	511	299	282	87	1.1x	3.4x	297	74	1.0x	4.0x
PLAYSTUDIOS	3.69	56%	488	371	308	49	1.2x	7.6x	331	58	1.1x	6.4x
Playtika	11.26	55%	4,113	5,876	2,593	847	2.3x	6.9x	2,704	906	2.2x	6.5x
SciPlay	16.96	93%	2,127	2,309	710	203	3.3x	11.4x	749	223	3.1x	10.4x
STILLFRONT GROUP	1.94	67%	994	1,372	713	239	1.9x	5.7x	749	262	1.8x	5.2x
T2	119.30	76%	20,123	22,492	5,267	932	4.3x	24.1x	6,260	1,265	3.6x	17.8x
Mean	\$ 4,107	\$ 4,696	\$ 1,456	\$ 351	2.1x	8.7x	\$ 1,631	\$ 413	1.9x	7.4x		
Median	\$ 994	\$ 1,372	\$ 710	\$ 203	1.9x	6.9x	\$ 749	\$ 223	1.8x	6.4x		

AFFILIATE VALUATIONS

EV / NTM EBITDA



EQUITY RELATIVE VALUE ANALYSIS

Company	As of 3/31/2023				FY 2023E				FY 2024E			
	Share Price	% of 52 Wk High	Market Cap	Enterprise Value	Est. Revenue	Adj. EBITDA	EV / Revenue	EV / EBITDA	Est. Revenue	Adj. EBITDA	EV / Revenue	EV / EBITDA
iGaming Affiliates												
BETTER COLLECTIVE	19.43	99%	1,052	1,296	327	105	4.0x	12.3x	370	124	3.5x	10.4x
catenamedia	3.05	63%	239	295	136	53	2.2x	5.6x	155	69	1.9x	4.3x
Gambling.com GROUP	9.91	94%	361	334	94	33	3.5x	10.0x	114	42	2.9x	7.9x
GiG	2.39	85%	304	366	134	60	2.7x	6.1x	156	76	2.3x	4.8x
PLAYMAKER	0.35	56%	80	97	50	15	2.0x	6.7x	56	17	1.7x	5.6x
RAKETECH	1.82	78%	77	84	67	24	1.3x	3.5x	74	29	1.1x	2.9x
XLMedia PLC	0.17	33%	44	34	71	17	0.5x	2.0x	76	18	0.4x	1.9x
Mean			\$ 308	\$ 358	\$ 126	\$ 44	2.3x	6.6x	\$ 143	\$ 54	2.0x	5.4x
Median			\$ 239	\$ 295	\$ 94	\$ 33	2.2x	6.1x	\$ 114	\$ 42	1.9x	4.8x

RECENT AFFILIATE M&A ACTIVITY

(\$ in millions)			Implied	EV / Revenue	EV / EBITDA
Date	Acquirer	Target	EV (\$MMs)	Multiple	Multiple
Feb-23	BETTER COLLECTIVE	<i>Anonymous</i>	\$4	-	-
Feb-23			-	-	-
Feb-23			-	-	-
Dec-22	<i>404 LLC</i>		\$1	-	-
Dec-22			-	-	-
Dec-22			-	-	-
Dec-22			\$48	2.6x	4.0x
Nov-22	<i>Entrypoint</i>	 <i>Telecommunications Business</i>	-	-	-
Oct-22			\$11	1.9x	3.4x
Oct-22			-	-	-
Oct-22		<i>Acroud Media Ltd.</i>	\$10	1.1x	2.5x
Aug-22			-	-	-
Aug-22			-	-	-
May-22			-	-	-
May-22			-	-	-
Mean:			\$12	1.9x	3.3x
Median:			\$7	1.9x	3.4x